

Name 0		UNIT U62 EVALUATION - PROJECT										Skill weight				
First name 0		Skills assessed	Performance criteria	0	1	2	3	4	5	6	7	8	9	10	11	12
C1 - COMMUNICATE																
C1.2	Listen to the customer, dialogue and negotiate a solution	Relevant information on the commercial, technical and financial situation of the customer is identified and used in a logical order.													20%	0.00 3
		Customer risk is assessed.														1.00 1.00
		A solution respecting the expectations of the client, in accordance with the commercial strategies and constraints of the company, is proposed in a contractual form.														1.00 1.00
C3 - PROPOSE																
C3.1	Look for or imagine solutions	Exclusively evaluated by the educational team. The proposed solutions are coherent, informed and meet the specifications.													30%	0.00 3.00 1.00
		They take into account the sustainable development approach.														1.00 1.00
		The solutions take into account the necessary and available equipment.														0.00 1.00
		They are clear and adapted to the speaker.														1.00 1.00
		They take customer loyalty into account.														1.00 1.00
C3 - PROPOSE																
C3.2	Choose a technical solution of equipment, methods or procedure	The proposals are clearly presented and classified.													10%	0.00 4.00 1.00
		The comparison of the different proposals includes the judicious criteria, which is argued.														1.00 1.00
		The argument is used in a reasoned, constructed, clear and appropriate way. It relates the proposal to the specifications.														0.00 1.00
		The proposed solution is accepted.														1.00 1.00
C5 - REALIZE																
C5.2	Develop a procedure, an after-service process sale	The elements are listed precisely and in line with the expectation.													1.30%	0.00 5
		Standards and regulations are taken into account.														1.00 1.00
		The scheduling of operations is clear, logical and coherent.														0.00 1.00
		The choice of communication medium is relevant.														1.00 1.00
		The choice of elements is relevant and adapted, presented and transcribed in accordance with the expectations of the public assessed.														1.00 1.00
C6 - PREVENT																
C6.1	Take into account the environmental impact	Company policy is known and applied.													10%	0.00 3
		Procedures and means are correctly implemented.														1.00 1.00
		The evaluation, the proposals are relevant.														0.00 1.00

Indicate, with a character, the performance criterion(ies) that cannot be assessed
 If a cell appears in red in this column, it means that there is more than one value attached to the indicator, you must then choose which one to retain /

Raw score obtained by automatic calculation if the number of criteria evaluated by capacity is at least 50%		20 /
Final note		20
Rating x coefficient		##### / 100
C1	100%	
C3-e3p	100%	
C3	100%	
C5	100%	
C6	100%	

Overall assessment The candidate presents for 12 minutes. Many spelling mistakes interfere with the understanding of the text. The choice of the solutions retained are not argued. The calculations for the dimensioning of the various components are not carried out

Names of Correctors	Signatures	Update
Mathieu BERSU	IIS Professor	01/23/2023
Catherine GERVAISE	Professor STMG	
Damien LENOIR	Professional	